

Steve Cotone
Vice President of Programs
SupplyCore Inc.



Steve Cotone is the Vice President of Programs at SupplyCore Inc. Mr. Cotone joined SupplyCore in 2005. He is responsible for leading a global staff of approximately 150 associates in locations throughout the US, Japan, Okinawa and Korea servicing contracts and customers in the US, Europe, Pacific, and Middle East.

Mr. Cotone graduated from Southern Illinois University in 1992 with a Bachelor of Arts degree in Psychology and studies in Law Enforcement. Prior to joining SupplyCore, Mr. Cotone was a counselor at a residential facility focused on housing inner-city kids involved in gang activity in the Chicago land area. From 1995 to 2005, Mr. Cotone worked for Textron Fastening Systems. He spent time in Fishers, IN and held the position of a sales representative calling on tiered automotive companies including Borg Warner Automotive, Delco Remy America, and heavy truck engine manufacturer, Cummins Engine. In 2003, Mr. Cotone accepted assignment into Textron's Six Sigma program and spent time developing lean sales processes as well as streamlining manufacturing process using Six Sigma tools, including Kaizen events. Mr. Cotone earned a certification as a DFSS Black Belt in late 2003. Additional responsibilities while a Textron Black Belt in Six Sigma included project management, leading training sessions, waste reduction, change agent, and developing training procedures. In 2005, Mr. Cotone joined SupplyCore Inc. as the National Sales Manager. Since that time he has taken on increasing roles of responsibility and currently holds the position of Vice President of Programs.

Mr. Cotone's current responsibilities at SupplyCore include managing all hands-on operational, sales, customer service, quality, and supplier management aspects required to meet the mission, core values and objectives of SupplyCore. He provides the leadership, management, and vision necessary to ensure that SupplyCore has the proper controls, people, and systems in place to effectively grow the organization and ensure compliant contract management and financial strength and operating efficiency. He is responsible for the measurement and effectiveness of all processes internal and external as well as collaboration with the management team to develop and implement plans for the operational infrastructure of systems, processes, and personnel designed to accommodate the growth objectives of the organization. Mr. Cotone acts as lead "primary-care officer" through direct contact with customers, contract holders and business partners.